

The following individuals have been nominated by the Committee.

Each nomination to the Farmers Insurance Group Federal Credit Union's Board of Directors should include: nominee's name, number of years with Farmers or other select employer group that is eligible for FIGFCU membership, job title and duties, current responsibilities, and information related to how this experience would serve the FIGFCU Board and the Credit Union's members. Nominations should be limited to a maximum of 200 words.

Qualifications for the three incumbent and one appointed nominees are listed below.

Rudy Trevino is the Chief Compliance Officer for Farmers Group, Inc. He is also a member of the Board of Directors of the Zurich Mexico insurance operation, and serves on their Audit Committee. Rudy is responsible for the compliance programs across all of the Farmers Insurance Group of Companies. Rudy also participates in several internal management and governance committees at Farmers. His experience at Farmers includes working in field operations and Home Office. During his career, he has held positions in the areas of Accounting, Finance, Internal Audit, Information Technology, Project Management Office, Risk Management, and Compliance. Rudy has also had responsibility for Zurich's Risk Management program in Latin America, and has worked on Zurich projects involving their Latin American companies, such as the Zurich - Santander Bank joint venture. Prior to joining Farmers, he worked at a CPA firm. Rudy Trevino's appointment would be for one year.

Michael Ashe has been a resident of Las Vegas since 1965 and a Farmers Agent since 1973. He is a CQA Agent, Gold Card Agent, and has been a member of Toppers Club for 37 years and the President's Council for 22 years. He has been a member of the Commercial Round Table, Commercial Masters, Life Round table and Life Masters. He has been awarded the Blue Vase numerous times. In 1998, Mike was named Agent of the Year. Along with all his accomplishments as an agent, Mike has served on the Credit Union Board since March of 2002 and continues to support the Credit Union through the eyes of an agent. Michael Ashe's reelection would be for three years.

Marilyn Huntamer has been with Farmers Insurance for over 30 years, taking over her father's agency in 1982. Ms. Huntamer has achieved Topper's Club 25 years, President's Council four times, and Life Championship four times. Marilyn's experience as a top agent has provided the Credit Union with invaluable information specifically related to how FIGFCU can continue to help agents achieve business and financial success. Marilyn Huntamer's reelection would be for three years.

Kenneth Carroll joined Farmers in 1970 as a Field Auditor in the Aurora Regional Office. After serving in numerous auditing positions within Farmers and Farmers New World Life, he accepted the assignment as Vice President – Internal Auditing in 1993. In 2003, Kenneth was appointed the Functional Audit Director for Non-Life Personal Lines for the entire Zurich Financial Services organization and the Regional Audit director for North American Consumer, including Latin America. After 37 years with the Farmers organization Kenneth retired in 2007. Since July 2011 Kenneth has served on the Board of Directors for Farmers New World Life and chairs the Audit Committee. Kenneth's strong internal audit experience and Audit Committee experience has continued to be a valuable resource for the Credit Union in managing compliance and regulatory issues.

Loan Rates

AUTO Fixed Rates

% Financed	Term	NEW (APR ¹ as low as)	USED (APR ¹ as low as)
80%	48 mo.	1.49%	1.74%
	60 mo.	1.99%	2.24%
100%	48 mo.	2.24%	2.49%
	60 mo.	2.74%	2.99%

¹APR = Annual Percentage Rate. Rates listed are current as of 12/16/13 and are subject to change without notice. Rates listed are FIGFCU's preferred rates based on applicant's creditworthiness and Folio Direct Deposit. 48 months or less equal to same rate. ²Borrow up to 60% of Contract Value if you are a DM or your average monthly sales count is 150+. Otherwise, borrow up to 50%. ³Borrow up to 35% of Contract Value or up to \$50,000, whichever is less. Rate listed includes repayment from checking with Folio Direct Deposit discount of 0.25%.

AGENCY SECURED² Terms up to 84 mo.

TYPE	Rate (APR ¹ as low as)
Variable	3.99%
Fixed	4.99%

AGENCY SECURED LINE OF CREDIT

TYPE	Rate (APR ¹ as low as)
Variable	4.74% ³

Introducing FIGFCU's VA Loan Program

FIGFCU's new VA Loan program is another way that FIGFCU can help you meet all your financial needs. We now offer home loans specifically geared toward Veterans, reservists, and active duty service members, including retired military. Let FIGFCU help you buy, build, or refinance a home for your family today!

Features:

- No down payment option (up to 100% financing)
- Flexible credit guidelines
- No Private Mortgage Insurance requirement
- Competitive rates

FIGFCU thanks all those who serve in our armed forces! **MM**



ANNUAL MEETING

Farmers Insurance Group Federal Credit Union
4601 Wilshire Boulevard, Suite 110, Los Angeles, CA 90010

Wednesday
April 23, 2014
12:30 p.m. PT



A New Unlimited You with Sprint

- 25% discount on select services for FIGFCU members.
- Limited time offer.
- Buy here: figfcu.com/sprintagent.



figfcu.com/sprintagent

MoneyMatters

Quarterly publication of
Farmers Insurance Group
Federal Credit Union

800.877.2345
www.figfcu.com

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BOARD OF DIRECTORS

Scott Lindquist, Chairman of the Board,
Executive Vice President and Chief Financial
Officer
Michael Ashe, Agent
Frank Ceglar, Retired
Kenneth Carroll, Retired
Ed McMahan, District Manager
Marilyn Huntamer, Agent
Jim Snikeris, Vice President
Andy Reser, Senior Vice President
Rudy Trevino, Chief Compliance Officer,
FIGI

Supervisory Committee

Karen Jenkins, AVP Distribution-
Compliance
Lewis Williams, Head of Farmers IT
Finance

NCUA Your non-IRA savings are federally
insured to \$250,000, IRAs to
\$250,000, by the NCUA, National
Credit Union Share Insurance Fund, an arm of the
NCUA, National Credit Union Administration, a U.S.
government agency.

We do business in accordance with the
Federal Fair Housing Law and The Equal
Credit Opportunity Act.

Printed on recycled paper

Free yourself from debt this year.

0% DEBT CONSOLIDATION APR¹ FOR 3 MONTHS

or

2.99% CREDIT CARD BALANCE TRANSFER APR¹ FOR 12 MONTHS

¹0.00% APR Debt Consolidation Loan will be locked at the agreed upon rate. This loan will then be discounted to 0.00% for 90 days. Rate and terms are subject to credit approval. If the loan goes into default under the terms of the note any time during this 90 day period, the Introductory Rate will convert to the standard "Note Rate". The conversion from the Introductory Rate back to the Note Rate will take place on or after the first business day following the full 90 day period after the booking date. Minimum loan amount is \$500 and maximum amount is \$40,000. Maximum term is 60 months and loan proceeds may not be used to pay on any current FIGFCU loan or credit card balance. Promotional rates and terms are being offered from 1/1/2014 to 4/30/2014 but may be changed or discontinued at any time. APR = Annual Percentage Rate. Balance Transfer 2.99% APR is for 12 months. Promotion applies to qualifying Farmers Insurance Group Federal Credit Union Visa credit cards, excluding the Agency Secured Visa Credit Card. Purchase APR as low as 8.99%. Special balance transfer offer valid for qualifying transfers made 1/1/2014-12/31/2014. The promotional Annual Percentage Rate (APR) offer includes the waiving of transaction fees and a limited time promotional APR that is lower than the Standard Rate and terms provided in our Credit Card Agreement. Only promotional Balance Transfers that are identified as the Promotional Offer are available to receive the promotional rate and terms. There are no fees charged to transfer balances made using this promotion which is subject to change at any time. All new applications are subject to terms, conditions and credit approval. Offer only valid for balance transfers from credit card balances from other financial institutions, and may not be used to make payment on this or any other credit/in account issued by FIGFCU. To maintain the promotional rate the account and all other credit union accounts, must remain in good standing, and may increase to the Standard Rate or default rate upon default or other delinquency related reason. The promotional rate will be effective for the following twelve (12) billing cycles from the date of the initial balance transfer. The promotional rate will apply to subsequent Balance Transfers based on the original transfer transaction date. The Average Daily Balance Method as described in our Credit Card Agreement (and periodic statements) is used to compute your balance amount subject to finance charge. We will allocate your payments to balances with the higher APRs before balances with lower APRs. For full disclosures or to take advantage of the promotional rate, call us at 800.877.2345, or visit our FIGFCU branch.



Reduce your debt this year

Did you do some credit card damage during the holidays? Below are some ways to take control of your debt and start the New Year with a clean slate.

Assess the damage

Dig out all of your holiday receipts and credit card statements to find out exactly how much you owe. That way, you will not be

surprised at the amount of charges and the balances on your credit card(s). Assessing your debt load will also give you the perspective you need to think about the next holiday shopping season and make you more cost conscious.

Consolidate. Consolidate. Consolidate.

Take advantage of debt consolidation programs that offer a no interest rate or low interest rate on your balances. Consolidating will not only save you money in the long run, but it will also allow you to make one monthly payment instead of several. That way, you can plan your weekly or monthly expenses accordingly.

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President's View

I hope you checked out our latest, and greatest Return of Value program offer last quarter on our website. On the heels of our two previous extra value returns to you, one at year-end last year, and one this past summer, we just spent an extra \$350,000 or so to reward most of our borrowers and our active usage debit cardholders. We do, of course, have to be somewhat selective about choosing the parameters of the program; as with most anything else, it's not a world of infinite resources we live in. However, unlike banks, we actually seek to minimize our bottom line, not maximize it as some (most?) banks do, or as an unscrupulous used car salesman might. It is our mission to improve our members' financial lives, and our very popular Return of Value programs, for the obvious reason of giving you monetary values back that you weren't expecting, helps us do exactly that. This is one more positive proof that we walk our talk; we are a financial cooperative owned by our members, and we act accordingly.

As to our actions being a true reflection of our Credit Union's business philosophy, it is important that credit unions continue to be income and sales tax exempt, just as the Federal Credit Union Act of 1934 enacted. Should I write to you again and ask you to contact your elected representatives in Washington, DC, I would greatly appreciate your help. Again. Remember, should you have interactions with our federal representatives, we have proven time and again that credit unions return much more in superior/extra monetary values to our member-owners than the equivalent value of our income and sales tax exemptions. Much more than banks, that is. The credit union industry does this even before credit unions such as FIGFCU carry out the above-mentioned, additional Return of Value programs. Once we feel we have a prudent profit, coupled with sufficient net worth, we will give the excess back to you.

While we do serve a few other select employer groups, Farmers Insurance people (employees, agents, retirees, and all their family members) comprise about 98% of our membership. No other financial institution is in business to expressly serve the needs of the Farmers family. Please remember to sign on to PC-TIED Online Banking, to review all your account transactions about once a week. You can help us keep potential fraud from occurring. We appreciate your business.

Mark Herter
Mark Herter
President/CEO

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Budget and save when you can to make more than the minimum payment

When you make the minimum payment on credit cards, you continue to rack up interest charges which may lengthen the time you pay down your debt, which can be counter-productive. With the money you save on your weekly budget, discount shopping, and consolidation payments, you should be able to make larger payments and pay down the debt quicker. There are many ways to make extra cash and save every penny – get a part-time job, work overtime, or sell some stuff. Or you can use your “extra” income such as raises, bonuses and or gift money you received over the holidays. Crack open that piggy bank, where you have been saving your pennies for a rainy day. Now is the time to use that money. Put every cent you have towards that debt. If you have an excessive amount of change, take it to your credit union or bank and cash it in.

Shop frugal

Put yourself on a tight budget by creating a weekly or monthly plan and notating all your spending to keep track of your expenses. Buy only discounted merchandise and bargain your way to a great deal. Get in the habit of using coupons and shopping second hand when you can. And, of course all the money you save should be applied towards paying down your debt.

Use your support group

If you are comfortable with the idea, tell your family and friends about your budget and savings plan so they are behind you 100% of the way. Your friends and family will understand and can help you fulfill your plan. Perhaps you can partner up with a friend and work on your debt reduction plan together. Tag teaming with someone else who is also in your shoes can help you motivate one another and reach your goals together. Don't be afraid to reach out to a friend and ask. It can be a win-win situation for both of you.

Whatever you do, take control of your financial life and wipe your debt clean this year. **MM**

Bring your own financing to the dealership!

Automakers are offering some of their highest incentives at the beginning of the year for shoppers who want to get a sweet deal on a new car for 2014. And, it pays to shop around for the lowest interest rate on your auto loan.

Did you know that credit unions tend to be 1 percent to 1.5 percent lower than most banks and car dealerships?

Yes, that's right; credit unions are competitive and offer a great deal, if not the best deal, for loans. For example, if you have a 60-month loan, assuming \$30,000 financed, the average rate at credit unions is 2.73 percent vs. 3.98 percent at banks. Over the life of the

loan that's about \$1,000 savings! Also, some credit unions offer certain discounts, rebates, and bonuses on auto loans when you apply and get funded through that credit union. Plus, you have a better chance of having your loan approved at a credit union.

According to Credit Union National Association (CUNA), nearly one-third of folks in the United States belong to a credit union, and a lot of those memberships started with an auto loan.

In the end, it's important to get to know your financial institution and the products and services they provide to save you money.

Not only will it be worth your time, but your wallet will thank you as well. **MM**

Source: Credit Union National Association (CUNA)

Last fall, Farmers began to allow agents to purchase the full commission rights to their 500 series policies.

This program can provide a great way for agents to increase their cash flow quickly!

Your Credit Union can provide you with the capital you need to purchase your 500 series policies.

Learn more by visiting our website at **www.figfcu.com** or call **800.877.2345**.

Notice of Annual Meeting

Please mark your calendar
Wednesday, April 23, 2014 at 12:30 p.m. PT
Farmers Insurance Group Federal Credit Union
4601 Wilshire Boulevard, Suite 110, Los Angeles, CA

All members are invited to Farmers Insurance Group Federal Credit Union's (the "Credit Union's") Annual Meeting, which will be held on Wednesday, April 23, 2014, at 12:30 p.m. PT. The Annual Meeting will be held at the Credit Union's headquarters, located at 4601 Wilshire Boulevard, Suite 110, in Los Angeles, California.

Members will have a chance to meet the staff and officials who make our Credit Union work. The Credit Union will provide reports on our current financial status, our plans for the future, and announce the results of our election.

Notice of Nominees

The Credit Union's Board of Directors has appointed a nominating committee to nominate at least one (1) nominee for each vacancy in accordance with the Bylaws. Under the Credit Union's Bylaws nominating policy, the nine (9) members of the Board of Directors should consist of the following:

The Board of Directors shall be comprised of individuals with a solid business cross-section from various fields of expertise. Further, and in particular, the Board shall represent the Farmers agency force, all retirees, and Farmers corporate employees.

In accordance with the nominating policy under the Bylaws, the members of the Nominating Committee for the 2014 Credit Union Election have nominated four (4) candidates on the ballot roster for four (4) open positions on the Board of Directors. Unless there are additional candidates nominated by petition, the four (4) candidates nominated by the nominating committee will serve on the Board of Directors. Three (3) of the nominees will each serve for three (3) year terms, while Mr. Trevino was appointed to complete the remainder of Laszlo Heredy's term, until April of 2015.

If there are additional nominations by petition, there will be an election by mail ballot. In that case, the candidates receiving the highest number of votes in the election will each serve their appropriate terms.

The four (4) candidates selected by the Nominating Committee are set forth on the attached statement of qualifications and biographical data.

Petition for Nomination

Any member who wishes to petition for nomination to serve on the Board of Directors may do so by submitting a petition for nomination with the original signatures of at least 430 Credit Union members no later than 3:30 p.m. PT on Friday, March 14, 2014. Each nominee by petition must submit a signed certificate stating that the nominee is agreeable to nomination and will serve if elected. The nominee should include a statement of qualifications and biographical data with his or her certificate. Anyone wishing to use the petition process should contact Gladys Garcia at the Credit Union at 323.209.6006. A posting of all nominees will be made at each Credit Union branch by Wednesday, March 19, 2014.

Please note that there will be no nominations from the floor at the Annual Meeting because nominations are only permitted by petition or by the Nominating Committee.

Voting Procedure

As noted above, the Nominating Committee has nominated one (1) candidate for each position to be filled on the Board of Directors. If the Credit Union receives one (1) or more additional, valid petitions for nomination, there will be more nominees than positions to be filled. In that case there will be an election.

An election, if necessary, will be determined by plurality vote and will be conducted by mail ballot, which will be mailed on or about Wednesday, April 2, 2014.