Loan Rates

\bigcirc \bigcirc

AUTO Fixed Ra	tes			HOME EQUITY LINE OF CREDIT ²		
% Financed	Term	NEW (APR ¹ as low as)	USED (APR ¹ as low as)	% Financed Variable Rate (APR as low as)		
80%	48 mo.	1.49%	1.74%	Up to 80% ³ (owner occupied) 4.24%		
0070	60 mo.	1.99%	2.24%	HOME EQUITY ² Terms up to 240 months		
1000/	48 mo.	2.24%	2.49%	% Financed Fixed Rate (APR as low as)		
100%	60 mo.	2.74%	2.99%	Up to 80% ³ (owner occupied) 6.99%		

MORTGAGE LOANS Please call 800.877.2345 ext. 6056 or 6051, for the most current mortgage rates.

¹APR = Annual Percentage Rate. Rates listed are current as of 09/19/12 and are subject to change without notice. Rates listed are FIGFCU's preferred rates based on applicant's creditworthiness and Direct Deposit. 48 months or less equal to same rate. ²Home Equity Loans and Lines of Credit are available in all States except Alabama, Alaska, Florida, Hawaii, Louisiana and Texas. 3 Maximum Loan-to-Value of 70% in AZ, MI, and NV. All other states 80% Maximum Loan-to-Value.

Give a Visa[®] Gift Card this holiday season!

- Use anywhere the Visa logo is displayed
- Track purchases online and review balances
- Purchase cards from \$10 to \$500
- Choose from multiple holiday designs

Call 800.877.2345 or visit a branch to purchase Visa Gift Cards.



Sprint

Order Your iPhone 5

- Maximize the full potential of the new **iPhone 5** without watching the meter
- 4G LTE fast on **Sprint's Unlimited Data** plan so you can download and post more
- Switch to Sprint and get up to **\$280** for trading in your old AT&T iPhone through www.sprintbuyback.com





Credit Union w	ill be closed in observance of:
nksgiving	Thursday, November 22, 2012 Friday, November 23, 2012
ristmas	Monday, December 24, 2012 Tuesday, December 25, 2012
w Year's Day	Tuesday, January 1, 2013



Claim your bonus now!

Your Credit Union would like to thank you for your relationship by rewarding you with a bonus. Redeeming is fast and easy. If you haven't already done so, redeem online today at www.figfcu.com/redeembonus.

Once you are there, you can:

- Check out how much you've earned
- Redeem your bonus

Thank you for your loyalty and business!

Inside: President's View page 2

MoneyMatters.page 4

Money Matters

Quarterly publication of Farmers Insurance Group Federal Credit Unior

800.877.2345 www.figfcu.com

© 2012 by Farmers Insurance Group Federal Credit Union. All rights reserved.

BOARD OF DIRECTORS: Laszlo Heredy, Chairman of the Board, Retired Michael Ashe, Agent Frank Ceglar, General Counsel Kenneth Carroll, Retired Ed McMahan, District Manager Marilyn Huntamer, Agent Jim Snikeris, Executive Director, Austin ServicePoint Scott Lindquist, Executive Vice President and Chief Financial Officer Andy Reser, Senior Vice President, Agency Management

Supervisory Committee: Andy Purl. Chairman, Director, Risk/Audit Services Karen Jenkins, AVP Distribution-Compliance Lewis Williams, Director of IS Budgets and Administration Tony Tomich, AVP-Investments/ERISA Plans

NCUA Your non-IRA savings are federally insured to \$250,000, IRAs to \$250,000,by the NCUSIF, National Credit Union Share Insurance Fund, an arm of the NCUA, National Credit Union Administration, a U.S. government agency.

Ne do business in accordance with the Federal Fair Housing Law and The Equal Credit Opportunity Act.



MoneyMatters

FIGFCU gives back more than a

- Take advantage of more products and services and earn even more

2.99%	Home	Free
Balance Transfer	Loans	Checking
Dalance Italister	LUalis	Checking
page 3	page 3	page 2

President's View



Many of our active members have already received an email or notice from us announcing our great "FIGFCU Gives Back More Than a Million Dollars" Return of Value program for 2012. In the email, we make it easy for you to redeem

your membership bonus. We are trimming our projected bottom line by an extra \$1.5 million for the year by giving back to you, our highly valued and esteemed memberowners! We can do this because our net worth (capital, or equity) position is very strong. Why does your Credit Union want to distribute even more financial value to you?

Credit unions are owned by their members. It has been proven that the credit union industry as a whole offers superior standing, everyday values that return a good deal more than what banks offer their customers day in and day out, and also much more than what we "save" from our decades long income tax exemption. Some bankers don't exactly warm to our income tax exemption, and claim that it's favorable treatment for credit unions. It isn't. It's great public policy that every single federal Congress since 1936 has seen fit to continue. Why? It is because we are financial cooperatives owned by our members, in business to maximize the "return of value" to our owners, and increase competition and freedom of choice for America's

consumers in the financial marketplace. In credit unions, our "stockholders" (shareholders, in fact) are our members. Banks have the unenviable challenge of satisfying both their customers and their stockholders, who as you can imagine, usually have directly opposing financial interests. So we don't have that problem. And again, every year our trade associations prove that we return to our members, over and above our standing, highly competitive pricing and services, more than what our tax exemption equates to monetarily.

So, this \$1.5 million Return of Value program for this year goes above and beyond, something we work hard to do for you all the time. And this is not the first year we've done something like this. Those of you who have been members "for life" know that well. If you have not received your email or postcard from us yet, no need to wait. You may redeem your membership bonus by visiting www.figfcu.com/redeembonus, giving us a call or dropping by one of our branches.

Trust your own FIGFCU to maximize returns of value and service to you, and to thereby minimize our bottom line. How many banks have that in their strategic plan? None?

Mark Keiter

Mark Herter President/CEO

Free Checking

With an FIGFCU Free Checking account, there are no service fees and **no minimum balance** requirements. Other valuable features include:

- FREE Visa Check Card with Debit Card Rewards
- FREE first box of checks
- FREE Online and Mobile Banking
- FREE Bill Pay
- FREE Online Deposit
- FREE access to 4,600 shared branches and over 30,000 FREE CO-OP ATMs

Add Direct Deposit to your checking account and you are eligible for rate discounts on qualifying loans. Plus, Farmers employees get paid one business day early!

Open an account with Direct Deposit at **www.figfcu.com** or visit a branch today.

 \bigcirc

 \bigcirc

 \bigcirc

 \bigcirc

Take advantage of today's historically low mortgage rates.

Whether you're a first-time homebuyer, on your third house, or just looking to refinance, we have the right home loan for you.

- Fixed and adjustable rate options
- Terms up to 30 years
- Refinancing available

And, for a limited time, get \$300 at closing!

Hurry-this special offer ends November 30, 2012.

Get a rate quote or apply online at www.figfcu.com



credit card and save.

- No balance transfer fees
- Transfer balances up to your available limit
- Funds deposited into your account or we can send you a check

Hurry, offer expires October 31, 2012.

Contact us at 800.877.2345, or visit a branch to apply for an FIGFCU credit card and transfer your balance today.

MoneyMatters .page 2

tAPR = Annual Percentage Rate. Balance Transfer 2.99% APR is for 12 months. Purchase APR as low as 8.99%. Special balance transfer offer valid for transfers made 9/4/2012-10/31/2012. There are no fase charged to transfer balances made using this promotion. For complete details and disclosures contact: EICEFUL at R00.877.3245 or visit a branch

MoneyMatters .page 3