Loan Rates

AUTO Fixed Rates

% Financed	Term	NEW (APR¹ as low as)	USED (APR¹ as low as)
80%	36 mo.	1.49%	1.74%
	48 mo.	1.99%	2.24%
	60 mo.	2.49%	2.74%
100%	36 mo.	2.24%	2.49%
	48 mo.	2.74%	2.99%
	60 mo.	3.24%	3.49%

AGENCY SECURED² Terms up to 84 mo.

Rate (APR¹ as low as)	
3.99%	
4.99%	

AGENCY SECURED LINE OF CREDIT³

Туре	Rate (APR¹ as low as)	
Variable	4.74%³	

1APR = Annual Percentage Rate. Rates listed are current as of 06/21/12 and are subject to change without notice. Rates listed are FIGFCU's preferred rates based on applicant's creditworthiness and Folio Direct Deposit. ²Borrow up to 60% of Contract Value if you are a DM or your average monthly sales count is 150+. Otherwise, borrow up to 50%. Borrow up to 35% of Contract Value or up to \$50,000, whichever is less. Rate listed includes repayment from checking with Folio Direct Deposit discount of 0.25%.

FIGFCU Credit Cards

Credit Card	Rates as low as	
FIGFCU	8.99% APR	
Bank of America	10.99%APR	
JP Morgan Chase	10.24%APR	
Wells Fargo	12.15%APR	

The big banks just can't compete when it comes to your Credit Union's low credit card rates.



Make sure you have an FIGFCU Credit Card in your wallet for all your needs.

> Apply in minutes at www.fiafcu.com.

APR=Annual Percentage Rate. Rates quoted above verified on 6/20/12 via each financial institution's website, and are the lowest found rates for each product.

MARCH OF DIMES \$25,000 INE THOUSAND AND GO CENTS

march of dimes march for babies

Thanks to the generosity of your Credit Union and the fundraising efforts of its staff, \$25,000 was donated to the March of Dimes at the Be a Hero for Babies Day rally, June 21st, at Farmers' Home Office in Los Angeles.

FIGFCU CEO, Mark Herter (right) presents Farmers CEO, Jeff Dailey (left) and MOD Chair of Trustees, LaVerne Council with the Credit Union's contribution.

> The Credit Union will be closed in observance of: **Labor Day** Monday, September 3, 2012



Money Matters

July 2012



Win Free Gas For A Year!*

Apply for an FIGFCU loan by September 30, and you'll automatically be entered to win free gas for a year!

- Credit Cards as low as 8.99%APR¹
- Auto Loans as low as 1.49%APR¹
- Signature Loans as low as **7.99%**APR¹

Apply online or give us a call today!

800.877.2345

www.figfcu.com



1APR=Annual Percentage Rate. Rates shown are our preferred rates, based on credit worthiness. Rates and terms may change at any time, without notice, and are subject to credit approval. Other rates and terms are available. Auto Loan and Signature Loan Rates reflect a 0.25-0.50% discount with Folio Direct Deposit. Our preferred rate without Folio Direct Deposit discount is 1.99% APR for new auto loans, and 2.24% APR for used auto loans. Other restrictions may apply. *NO PURCHASE NECESSARY. Total prize value based on \$75 worth of gasoline per week for 22 weeks; total prize value is \$3,900. Only loan applications funded by 10/15/12, will get automatically entered in the drawing. All loans qualify except for Home Loans, Commercial Real Estate Loans and Student Loans. No refinancing of existing FIGFCU loans allowed. Member must be in good standing to receive a prize. Entry is free, unconditional and does not depend on the purchase or payment for Credit Union services. For complete details and disclosures, contact an FIGFCU branch or visit our website.

Inside:

Benefits Plus with President's View IdentitySecure

page 2 page 2 Home Loans

Popmoney page 3



page 3

Federal Credit Union. All rights reserved. **BOARD OF DIRECTORS:** Laszlo Heredy, Chairman of the Board, Managing Director Senior Vice President - Chief Investment Officer,

Money **Matters**

Quarterly publication of ners Insurance Group Federal Credit Unior

> 800.877.2345 www.figfcu.com

© 2012 by Farmers Insurance Group

Farmers Group, Inc. Michael Ashe, Agent. Frank Ceglar, Executive Vice President, General Kenneth Carroll, Retired.

Ed McMahan, District Manager. Marilyn Huntamer, Agent. Roy Smith, Senior Vice President Field Operations Pacific Zone Jim Snikeris, Executive Director Scott Lindquist, Chief Financial Officer.

Supervisory Committee: Andy Purl, Chairman, Director, Risk/Audit Services. Karen Jenkins, AVP Distribution-Compliance Lewis Williams, Director of IS Budgets and

Tony Tomich, AVP-Investments/ERISA Plans

NCUA Your non-IRA savings are federally insured to \$250,000, IRAs to \$250,000,by the NCUSIF, National Credit Union Share Insurance Fund, an arm of the NCUA, National Credit Union Administration, a U.S. government agency.

We do business in accordance with the Federal Fair Housing Law and The Equal Credit Opportunity Act.

President's **View**



A "mere" 236 years ago, the American colonies declared their independence from Great Britain. However, that declaration of independence was of

course followed by the ravages of war, and our real independence did not follow until October of 1781 (more or less) after the British were defeated at Yorktown, Virginia. Independence. Freedom. Neither come easily, either for nascent nations or for individuals in our very personal pursuit of happiness.

We work to help make our members financially strong, if not ultimately independent. Our great, highly competitive suite of products and services, as you may read about in this issue, are designed to maximize, not minimize as some banks do, the return of value to you, our esteemed

member/owners. This year, we have budgeted to return an extra \$1.5 million to our more active members. We can do that because our capital position is very strong; while we must continue to build our capital strength, we don't wish to build up our reserves too much.

So, whether it's our new mobile banking check deposit service, our Benefits Plus checking account, our great auto and home loan rates, or the ever-present value we constantly deliver through our great member service, we always strive to maximize your FIGFCU benefits.

Thank you for your active membership, and hence your ownership, of your Credit Union.

> Mark Keiter President/CEO

Benefits Plus with IdentitySecure®

Take advantage of Benefits Plus – a checking account that pays dividends and gives you peace of mind.

- Pays interest
- Free first box of checks1
- Free Visa® Debit Card with Debit Card Rewards
- Free Online Banking, Bill Pay, Mobile Banking and Online Deposit
- Free Access at over 30.000 ATMs and 4.400 shared branches

Plus, Benefits Plus Checking automatically comes with *IdentitySecure*® identity and fraud protection, including triple bureau daily credit monitoring.²

Open an account online at www.figfcu.com or visit a branch today.

2. IdentitySecure Benefit automatically provided to primary account holder. Joint members can register for IdentitySecure benefits for \$4.95 a month. Benefits Plus Checking is free if minimum balance of \$500 and folio direct deposit is maintained, otherwise, \$7 a month IdentitySecure® is a service provided by Trilegiant Corporation

Home Loans Lowest rates in 50 years!

FIGFCU can help you get into the home of your dreams.

- Fixed and adjustable rate options
- Terms up to 30 years
- Refinancing available

Plus, get up to \$450 towards your home appraisal.

Hurry – this special offer ends July 31, 2012. Get a rate quote or apply online today at www.figfcu.com.



Sprint 🖔

Samsung Galaxy III is coming to Sprint!

FIGFCU & Sprint wireless have teamed up to bring you more value for your dollars.

- UNLIMITED data starting at \$62.49/mo after FIGFCU discount
- 4G LTE fast on Sprint's Unlimited Data
- Switch to Sprint & get up to \$280* for trading in your old AT&T phone with www.sprintbuyback.com

Visit www.figfcu.com/Sprint for more information.

*After FIGFCU member discount

Popmoney

Send money to another person's checking account, email address or cell phone, with Popmoney.

- Set up recurring person-to-person payments
- Support for multiple email addresses and cell phone numbers for a single recipient
- eGreetings for special occasions
- Yahoo, Gmail and Google Mail interfaces

Want to sign up for Popmoney?

Simply sign up for Online Bill Pay to access this service. Find out more at www.figfcu.com/Popmoney, or give us a call at 800.877.2345.



Mobile Banking

Convenience – in the palm of vour hand

- Free and available 24/7
- Locate nearby branches and ATMs
- View account balances and transfer funds
- View FIGFCU's latest promotions
- Deposit checks simply by taking a picture*
- Available for iPhone, iPad, BlackBerry, and Android

Visit www.figfcu.com/MobileBanking or give us a call to sign up.

*Only available on iPhone and Android. Coming soon to other devices.

MoneyMatters .page 2 MoneyMatters .page 3