The following individuals have been nominated by the Committee.

Each nomination to the Farmers Insurance Group Federal Credit Union's Board of Directors should include: nominee's name, number of years with Farmers or other select employer group that is eligible for FIGFCU membership, job title and duties, current responsibilities, and information related to how this experience would serve the FIGFCU Board and the Credit Union's members. Nominations should be limited to a maximum of 200 words.

Oualifications for the four incumbent nominees are listed below.

Andy Reser: Mr. Reser is the Senior Vice President of Agency Management at Farmers Insurance. He is responsible for productivity, recruitment, compensation and training of Farmers Exclusive Agent distribution system. Andy joined Farmers as a Sales management trainee in the Vancouver, WA. Regional Office, in April 1988. He was promoted to Commercial Sales representative in August 1989, division agency manager in February 1990, and then Marketing Administration manager in January 1993. He was promoted to division marketing manager in the Washington State Office in January 1995, and appointed to Executive Director — Montana and Wyoming in July 1998. On February 1, 2001, he was appointed Executive Director — Arizona. On July 1, 2004, he was appointed Executive Director — Northern California, a position he held until he transferred to Home Office in June 2006 as Vice President — Agencies. On January 1, 2009, he was promoted to his current position of Senior Vice President of Agency Management. Andy earned his Bachelor's degree in International Business at Oregon State University and has participated in many executive development programs, including the Insurance Executive Development Program at Wharton. If elected, he would serve a 2-year term.

Scott Lindquist: Mr. Lindquist is Chief Financial Officer, a position he has held since 2008, when he ioined Farmers. Before then, he served as Senior Vice President and Chief Accountant with Genworth Financial, Inc. Previously he was a partner with PricewaterhouseCoopers. Lindquist is a life member of the American Institute of Certified Public Accountants. He holds a Bachelor of Science degree from Pennsylvania State University, State College, PA, and an M.B.A. from University of Connecticut, Storrs, Conn. Scott's reelection would be for three years.

Ed McMahan: Mr. McMahan became a career agent in 1975 and was appointed District Manager in the Phoenix area in 1978. He became a member of the Credit Union Board of Directors in 1997. His distinguished, successful performance as one of Farmers' top DMs positions him well to be a source of strength for FIGFCU. If reelected, Mr. McMahan would serve a 3-year term.

Frank Ceglar: Mr. Ceglar is Vice President & Associate General Counsel of Property and Casualty for Farmers Group, Inc. Farmers Group, Inc. is the Attorney-In-Fact for the reciprocal Exchanges, and their subsidiaries which market their products under the trade name of the Farmers Insurance Group. Prior to joining Farmers Group, Inc., Mr. Ceglar was with an insurance defense firm, and a national CPA firm. Mr. Ceglar received his law degree from the University of Akron, Ohio. Frank's reelection would be for three years.



with Folio Direct Deposit discount of 0.25%.

MoneyMatters

Quarterly publication of Farmers Insurance Group Federal Credit Union

> 800.877.2345 www.figfcu.com

© 2013 by Farmers Insurance Group Federal Credit Union. All rights reserved. BOARD OF DIRECTORS: Laszlo Heredy, Chairman of the Board, Retired Michael Ashe, Agent Frank Ceglar, General Counsel Kenneth Carroll, Retired Ed McMahan, District Manager

Marilyn Huntamer, Agent Jim Snikeris, Vice President - Farmers Insurance Group Scott Lindquist, Executive Vice President and Chief Financial Office Andy Reser, Senior Vice President, Agency Management

Supervisory Committee: Andy Purl, Chairman, Director, Risk/Audit Services Karen Jenkins, AVP Distribution-Compliance Lewis Williams, Director of IS Budgets and Administration

NCUA insured to \$250,000, IRAs to \$250,000,by the NCUSIF, National Credit Union Share Insurance Fund, an arm of the NCUA, National Cred

We do business in accordance with the Feder Fair Housing Law and The Equal Credit unity Act



ANNUAL MEETING

You are invited to attend Farmers Insurance Group Federal Credit Union's Annual Meeting. Meet staff and officials who make your Credit Union work. The Credit Union will provide reports on our status and plans for the future. Results of our Board election will be shared.

Farmers Insurance Group Federal Credit Union

4601 Wilshire Boulevard, Suite 110 Los Angeles, CA 90010



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Loan Rates

		AGENCY SECURED ² Terms up to 84 mo.	
NEW (APR ¹ as low as)	USED (APR ¹ as low as)	Туре	Rate (APR ¹ as low as)
1.49%	1.74%	Variable	3.99%
1.99%	2.24%	Fixed	4.99%
		AGENCY SECURED LINE OF CREDIT ³	
2.24%	2.49%	Туре	Rate (APR ¹ as low as)
2.74%	2.99%	Variable	4.74% ³

APR = Annual Percentage Rate. Rates listed are current as of 12/14/12 and are subject to change without notice. Rates listed are FIGFCU's preferred rates based or applicant's creditworthiness and Folio Direct Deposit. 48 months or less equal to same rate. 2Borrow up to 60% of Contract Value if you are a DM or your average monthly sales count is 150+. Otherwise, borrow up to 50%. ³Borrow up to 35% of Contract Value or up to \$50,000, whichever is less. Rate listed includes repayment from checking

Sprint

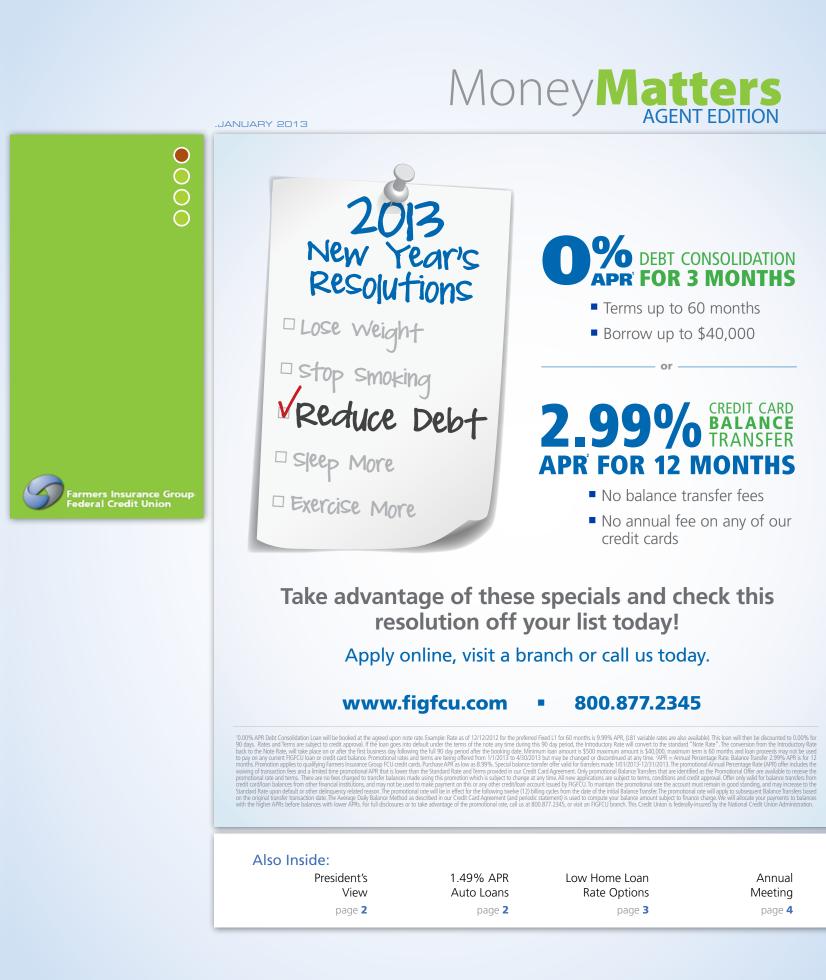
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Visit www.figfcu.com/SprintAgent for more information.

Wednesday April 24, 2013 12:30 p.m. PT

The Credit Union will be closed in observance of: **Memorial Day** Monday, 5/27/2013



President's View



and plan.

Your Credit Union had yet another very successful year

in 2012. I hope you claimed your personal bonus Union. from our great "Return of Value" program last members! Unlike banks, we seek (it is our very vears to come. mission) to maximize values for our memberowners such as yourself. Therefore, we strive Mark Keiters to minimize our bottom line, not maximize it as most of our competitors do.

I hope you and yours had a I thank you for your trust and confidence in joyful holiday season. It's FIGFCU. In fact, these are the two principal always a great time to be components of a viable free-market economy. thankful, and to put our feet We make loans to our gualified borrowers up for a while — to reflect because we trust them to repay as agreed. They (you) trust us and are confident that our terms and conditions are always fair and competitive. We are grateful to the many thousands of you who have referred new members to your Credit

year called FIGFCU Gives Back More Than a As you read the rest of this edition of Money Million Dollars. Throughout 2012 we did just Matters, seeing some of our great new that; we paid out in excess of \$1.2 million to promotions, just ask yourself what other our members in the form of loan rebates, by financial needs you have, and the chances will lowering our loan rates and raising our savings be excellent that we can help fulfill them for rates, and of course, the previously mentioned you. We look forward to the opportunity of end of year membership bonus to our loyal serving all your financial needs in 2013 and for

President/CEO



- 100% financing available
- Refinance options available
- 0.25% 0.50% loan rate discount with Folio Direct Deposit

 \bigcirc

Whether you are purchasing your first home, moving into your dream home or looking to refinance, FIGFCU has a mortgage loan to suit your needs.





CONFORMING

- **3.00% / 3.193%** APR^{*} (15-year)
- Same low rates for Conforming and Jumbo loans

Plus, for a limited time, get \$1,000 back at closing on Jumbo loans!*

Get a rate quote or apply online at www.figfcu.com/homeloan

and term plus cash out refinance with or without impounds, with a loan amount of \$600,000 and an estimated property value of \$750,000 (80% Loan to Value). As an example, this property is located in Los Angeles, CA and is within Los Angeles County (Costs of oan to value) and cosing can vary by location). The property is an existing single family home and will be used as a primary residence. The rate lock period is 25 days and the assumed credit score is 740. For the **15-year loan** at an interest rate of 3.00% and an **APR of 3.193%**. on the large set of the set of th imum of 660 credit score required. Offer valid on properties located in all states except AK, AL, HI, LA. Rates are subject to change without notice. This special promotional rate and rebate is effective fro

Why sign up for Folio Direct Deposit into your Credit Union account?

No more waiting to get a paper check or waiting in long lines at the bank.

Plus, when you set up Folio Direct Deposit into an FIGFCU checking account, get a:

- + 1% loan rebate on any closed-end loan⁺
- + 0.50% rate discount on auto loans⁺

+Offer valid on new Folio Direct Deposit sign-ups of net check into an FIGFCU Checking Account only, and cannot be combined with other offers. Members who sign up for a new Folio Direct Deposit will have 6 months to take advantage of: 1% loan rebate on any closed-end loan, up to \$500 (for loan amounts up to \$50.000). Floor rates apply. This offer excludes real estate loans, commercial loans, student loans and all lines of credit. Refinances are acceptable but rebate will be paid on new money portion only. The 1% loan rebate will be deposited into the member's S1 account within 90 days of loan funding. Rebate is subject to withdrawal if the loan is paid off within 12 months (no pre-pays). Member nust remain on Folio Direct Deposit for at least one year, or rebate must be forfeited. This offer may be withdrawn at any time

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Same low rate.

3.75% / 3.86% APR^{*} (30-year)

- Refinancing available
- Up to 80% LTV





Visit www.figfcu.com/FolioDirectDeposit to sign up today.

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Notice of Annual Meeting Please mark your calendar

Wednesday, April 24, 2013 at 12:30 p.m. PT Farmers Insurance Group Federal Credit Union 4601 Wilshire Boulevard, Suite 110, Los Angeles, CA

All members are invited to Farmers Insurance Group Federal Credit Union's (the "Credit Union's") Annual Meeting, which will be held on Wednesday, April 24, 2013, at 12:30 p.m. PT. The Annual Meeting will be held at the Credit Union's headquarters, located at 4601 Wilshire Boulevard, Suite 110, in Los Angeles, California.

Members will have a chance to meet the staff and officials who make our Credit Union work. The Credit Union will provide reports on our current financial status, our plans for the future, and announce the results of our election.

Notice of Nominees

The Credit Union's Board of Directors has appointed a nominating committee to nominate at least one (1) nominee for each vacancy in accordance with the Bylaws. Under the Credit Union's Bylaws nominating policy, the nine (9) members of the Board of Directors should consist of the following:

- 1. Three (3) Board members representing the Agency Force (preferably one (1) District Manager and two (2) agents);
- 2. One (1) Board member representing the retirement community; and
- 3. Five (5) Board members from the Home Office Complex or ServicePoint/HelpPoint Sites, representing the following areas: accounting, auditing, investments, marketing, and service operations.

In accordance with the nominating policy under the Bylaws, the members of the Nominating Committee for the 2013 Credit Union Election have nominated four (4) candidates on the ballot roster for four (4) open positions on the Board of Directors. Unless there are additional candidates nominated by petition, the four (4) candidates nominated by the nominating committee will serve on the Board of Directors. Three (3) of the nominees will each serve for three (3) year terms, while Mr. Reser was appointed to complete the remainder of Rov Smith's term.

If there are additional nominations by petition, there will be an election by mail ballot. In that case, the candidates receiving the highest number of votes in the election will each serve their appropriate terms.

The four (4) candidates selected by the Nominating Committee are set forth on the attached statement of qualifications and biographical data.

Petition for Nomination

Any member who wishes to petition for nomination to serve on the Board of Directors may do so by submitting a petition for nomination with the original signatures of at least 430 Credit Union members no later than 3:30 p.m. PT on March 15, 2013. Each nominee by petition must submit a signed certificate stating that the nominee is agreeable to nomination and will serve if elected. The nominee should include a statement of gualifications and biographical data with his or her certificate. Anyone wishing to use the petition process should contact Gladys Garcia at the Credit Union at 323.209.6006. A posting of all nominees will be made at each Credit Union office on March 20, 2013.

Please note that there will be no nominations from the floor at the Annual Meeting because nominations are only permitted by petition or by the Nominating Committee.

Voting Procedure

As noted above, the Nominating Committee has nominated one (1) candidate for each position to be filled on the Board of Directors. If the Credit Union receives one (1) or more additional, valid petitions for nomination, there will be more nominees than positions to be filled. In that case there will be an election.

An election, if necessary, will be determined by plurality vote and will be conducted by mail ballot, which will be mailed on or about April 3, 2013.