



# Money Matters

Agent Edition

January 2020



Welcome To A New Decade



## Stay Ahead Of The Financial Curve!

Will it or won't it hit? With possible recession still a concern, you'll want to read this savvy article "[Six Easy Ways To Save Money Without Sacrificing Your Lifestyle.](#)"

Plus, it's a great time to review your agency's goals and ambitions for the year ahead. In this popular article, "[Preparing Your Business Plan](#)", we take out the jargon and plug in expert tips to get the most out of your ideas and plans.



## CEO Message: Looking Back. Leaping Forward.

Check out CEO Laura Campbell's thoughts on a year well spent on behalf of members, and (spoiler alert) a great year to come. Click for [Video](#) or [Text](#).



## Spotlight On Tammy Brown, AVP Operations.

A southern transplant, she grew up on the storied "South Side" of Chicago. And does she have some stories to tell. Plus a big portion of uncommon wisdom for work and life. Click for [Video](#) or [Text](#).

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