

**The following individuals have been nominated by the Committee.**

Each nomination to the Farmers Insurance Group Federal Credit Union's Board of Directors should include: nominee's name, number of years with Farmers or other select employer group that is eligible for FIGFCU membership, job title and duties, current responsibilities, and information related to how this experience would serve the FIGFCU Board and the Credit Union's members. Nominations should be limited to a maximum of 200 words.

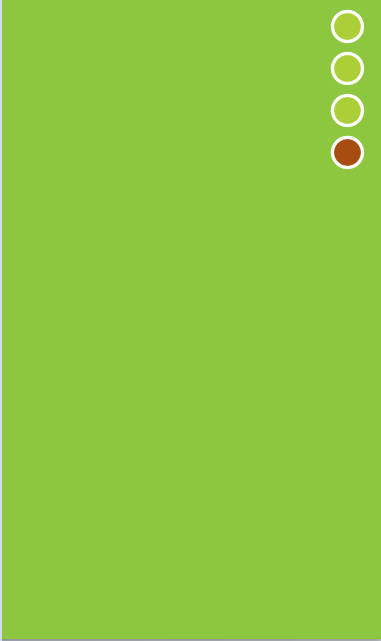
**Qualifications for the four incumbent nominees are listed below.**

**Andy Reser:** Mr. Reser is the Senior Vice President of Agency Management at Farmers Insurance. He is responsible for productivity, recruitment, compensation and training of Farmers Exclusive Agent distribution system. Andy joined Farmers as a Sales management trainee in the Vancouver, WA. Regional Office, in April 1988. He was promoted to Commercial Sales representative in August 1989, division agency manager in February 1990, and then Marketing Administration manager in January 1993. He was promoted to division marketing manager in the Washington State Office in January 1995, and appointed to Executive Director — Montana and Wyoming in July 1998. On February 1, 2001, he was appointed Executive Director — Arizona. On July 1, 2004, he was appointed Executive Director — Northern California, a position he held until he transferred to Home Office in June 2006 as Vice President — Agencies. On January 1, 2009, he was promoted to his current position of Senior Vice President of Agency Management. Andy earned his Bachelor's degree in International Business at Oregon State University and has participated in many executive development programs, including the Insurance Executive Development Program at Wharton. If elected, he would serve a 2-year term.

**Scott Lindquist:** Mr. Lindquist is Chief Financial Officer, a position he has held since 2008, when he joined Farmers. Before then, he served as Senior Vice President and Chief Accountant with Genworth Financial, Inc. Previously he was a partner with PricewaterhouseCoopers. Lindquist is a life member of the American Institute of Certified Public Accountants. He holds a Bachelor of Science degree from Pennsylvania State University, State College, PA, and an M.B.A. from University of Connecticut, Storrs, Conn. Scott's reelection would be for three years.

**Ed McMahan:** Mr. McMahan became a career agent in 1975 and was appointed District Manager in the Phoenix area in 1978. He became a member of the Credit Union Board of Directors in 1997. His distinguished, successful performance as one of Farmers' top DMs positions him well to be a source of strength for FIGFCU. If reelected, Mr. McMahan would serve a 3-year term.

**Frank Ceglar:** Mr. Ceglar is Vice President & Associate General Counsel of Property and Casualty for Farmers Group, Inc. Farmers Group, Inc. is the Attorney-In-Fact for the reciprocal Exchanges, and their subsidiaries which market their products under the trade name of the Farmers Insurance Group. Prior to joining Farmers Group, Inc., Mr. Ceglar was with an insurance defense firm, and a national CPA firm. Mr. Ceglar received his law degree from the University of Akron, Ohio. Frank's reelection would be for three years.



**MoneyMatters**

Quarterly publication of  
Farmers Insurance Group Federal Credit Union  
**800.877.2345**  
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**BOARD OF DIRECTORS:** Laszlo Heredy, Chairman of the Board, Retired  
Michael Ashe, Agent  
Frank Ceglar, General Counsel  
Kenneth Carroll, Retired  
Ed McMahan, District Manager  
Marilyn Huntamer, Agent  
Jim Snikeris, Vice President - Farmers Insurance Group  
Scott Lindquist, Executive Vice President and Chief Financial Officer  
Andy Reser, Senior Vice President, Agency Management

**Supervisory Committee:** Andy Purl, Chairman, Director, Risk/Audit Services  
Karen Jenkins, AVP Distribution-Compliance  
Lewis Williams, Director of IS Budgets and Administration

Your non-IRA savings are federally insured to \$250,000, IRAs to \$250,000, by the NCUA, National Credit Union Share Insurance Fund, an arm of the NCUA, National Credit Union Administration, a U.S. government agency.

We do business in accordance with the Federal Fair Housing Law and The Equal Credit Opportunity Act.



**AUTO Fixed Rates**

% Financed	Term	NEW (APR <sup>1</sup> as low as)	USED (APR <sup>1</sup> as low as)
<b>80%</b>	48 mo.	1.49%	1.74%
	60 mo.	1.99%	2.24%
<b>100%</b>	48 mo.	2.24%	2.49%
	60 mo.	2.74%	2.99%

**HOME EQUITY LINE OF CREDIT<sup>2</sup>**

% Financed	Variable Rate (APR as low as)
Up to 80% <sup>3</sup> (owner occupied)	4.24%

**HOME EQUITY<sup>2</sup>** Terms up to 240 months

% Financed	Fixed Rate (APR as low as)
Up to 80% <sup>3</sup> (owner occupied)	6.99%

**MORTGAGE LOANS** Please call **800.877.2345** ext. 6056 or 6051, for the most current mortgage rates.

<sup>1</sup>APR = Annual Percentage Rate. Rates listed are current as of 12/14/12 and are subject to change without notice. Rates listed are FIGFCU's preferred rates based on applicant's creditworthiness and Direct Deposit. 48 months or less equal to same rate. <sup>2</sup>Home Equity Loans and Lines of Credit are available in all States except Alabama, Alaska, Florida, Hawaii, Louisiana and Texas. <sup>3</sup>Maximum Loan-to-Value of 70% in AZ, MI, and NV. All other states 80% Maximum Loan-to-Value.

**Sprint**

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- Switch to Sprint and get up to **\$280** for trading in your old AT&T iPhone through [www.sprintbuyback.com](http://www.sprintbuyback.com)

Visit [www.figfcu.com/Sprint](http://www.figfcu.com/Sprint) for more information.

**ANNUAL MEETING**

You are invited to attend Farmers Insurance Group Federal Credit Union's Annual Meeting. Meet staff and officials who make your Credit Union work. The Credit Union will provide reports on our status and plans for the future. Results of our Board election will be shared.

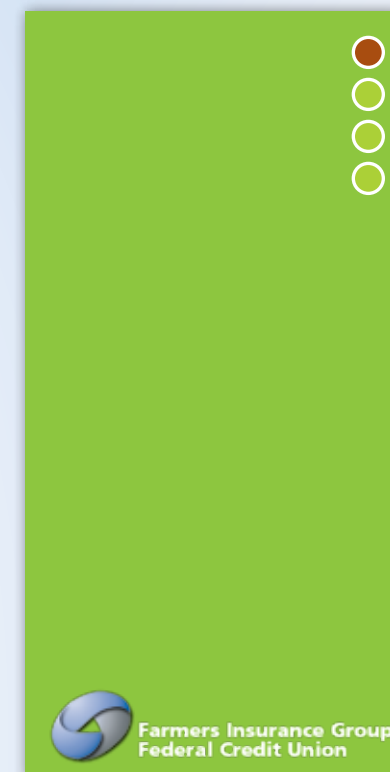
**Farmers Insurance Group Federal Credit Union**  
4601 Wilshire Boulevard, Suite 110  
Los Angeles, CA 90010

**Wednesday  
April 24, 2013  
12:30 p.m. PT**



**The Credit Union will be closed in observance of:  
Memorial Day  
Monday, 5/27/2013**

**Loan Rates**



**MoneyMatters**

JANUARY 2013



**0% DEBT CONSOLIDATION APR<sup>1</sup> FOR 3 MONTHS**

- Terms up to 60 months
- Borrow up to \$40,000

or

**2.99% CREDIT CARD BALANCE TRANSFER APR<sup>1</sup> FOR 12 MONTHS**

- No balance transfer fees
- No annual fee on any of our credit cards

**Take advantage of these specials and check this resolution off your list today!**

**Apply online, visit a branch or call us today.**

**[www.figfcu.com](http://www.figfcu.com) ■ 800.877.2345**

<sup>1</sup>0.00% APR Debt Consolidation Loan will be booked at the agreed upon note rate. Example: Rate as of 12/12/2012 for the preferred Fixed L1 for 60 months is 9.99% APR. (0.01 variable rates are also available) This loan will then be discounted to 0.00% for 90 days. Rates and Terms are subject to credit approval. If the loan goes into default under the terms of the note any time during this 90 day period, the Introductory Rate will convert to the standard "Note Rate". The conversion from the Introductory Rate back to the Note Rate, will take place on or after the first business day following the full 90 day period after the booking date. Minimum loan amount is \$500 maximum amount is \$40,000, maximum term is 60 months and loan proceeds may not be used to pay on any current FIGFCU loan or credit card balance. Promotional rates and terms are being offered from 1/1/2013 to 4/30/2013 but may be changed or discontinued at any time. <sup>2</sup>APR = Annual Percentage Rate. Balance Transfer 2.99% APR is for 12 months. Promotion applies to qualifying Farmers Insurance Group FCU credit cards. Purchase APR as low as 8.99%. Special balance transfer offer valid for transfers made 1/01/2013-12/31/2013. The promotional Annual Percentage Rate (APR) offer includes the waiving of transaction fees and a limited time promotional APR that is lower than the Standard Rate and Terms provided in our Credit Card Agreement. Only promotional Balance Transfers that are identified as the Promotional Offer are available to receive the promotional rate and terms. There are no fees charged to transfer balances made using this promotion which is subject to terms, conditions and credit approval. Offer only valid for balance transfers from credit card/bank balances from other financial institutions, and may not be used to make payment on this or any other credit/bank account issued by FIGFCU. To maintain the promotional rate the account must remain in good standing, and may increase to the Standard Rate upon default or other delinquency related reason. The promotional rate will be in effect for the following twelve (12) billing cycles from the date of the initial Balance Transfer. The promotional rate will apply to subsequent Balance Transfers based on the original transfer transaction date. The Average Daily Balance Method as described in our Credit Card Agreement (and periodic statement) is used to compute your balance amount subject to finance charge. We will allocate your payments to balances with the higher APRs before balances with lower APRs. For full disclosures or to take advantage of the promotional rate, call us at 800.877.2345, or visit a FIGFCU branch. This Credit Union is federally-insured by the National Credit Union Administration.

**Also Inside:**

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## President's View



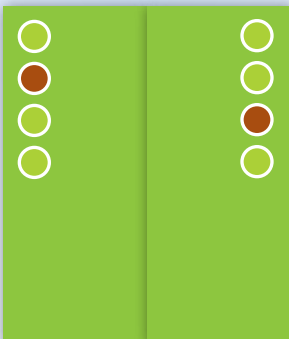
I hope you and yours had a joyful holiday season. It's always a great time to be thankful, and to put our feet up for a while — to reflect and plan.

Your Credit Union had yet another very successful year in 2012. I hope you claimed your personal bonus from our great "Return of Value" program last year called *FIGFCU Gives Back More Than a Million Dollars*. Throughout 2012 we did just that; we paid out in excess of \$1.2 million to our members in the form of loan rebates, by lowering our loan rates and raising our savings rates, and of course, the previously mentioned end of year membership bonus to our loyal members! Unlike banks, we seek (it is our very mission) to maximize values for our member-owners such as yourself. Therefore, we strive to minimize our bottom line, not maximize it as most of our competitors do.

I thank you for your trust and confidence in FIGFCU. In fact, these are the two principal components of a viable free-market economy. We make loans to our qualified borrowers because we trust them to repay as agreed. They (you) trust us and are confident that our terms and conditions are always fair and competitive. We are grateful to the many thousands of you who have referred new members to your Credit Union.

As you read the rest of this edition of *Money Matters*, seeing some of our great new promotions, just ask yourself what other financial needs you have, and the chances will be excellent that we can help fulfill them for you. We look forward to the opportunity of serving all your financial needs in 2013 and for years to come.

*Mark Herter*  
Mark Herter  
President/CEO



Whether you are purchasing your first home, moving into your dream home or looking to refinance, FIGFCU has a mortgage loan to suit your needs.



CONFORMING



JUMBO



REFINANCE

Same low rate.

- **3.00% / 3.193% APR\*** (15-year)
- **3.75% / 3.86% APR\*** (30-year)
- Same low rates for Conforming and Jumbo loans
- Refinancing available
- Up to 80% LTV

Plus, for a limited time, get **\$1,000 back at closing on Jumbo loans!**\*

Get a rate quote or apply online at [www.figfcu.com/homeloan](http://www.figfcu.com/homeloan)

\*The quoted APRs include a 1% origination and .5% in discount fees. Offer extends to Conforming, High Balance and Jumbo loan limits, with other rates and terms available. For the purpose of the above quoting the qualified APRs, they reflect owner occupied, rate and term plus cash out, refinance with or without impounds, with a loan amount of \$500,000 and an estimated property value of \$750,000 (80% Loan to Value). As an example, this property is located in Los Angeles, CA and is within Los Angeles County. (Costs of loan closing can vary by location). The property is an existing single family home and will be used as a primary residence. The rate lock period is 25 days and the assumed credit score is 740. For the 15-year loan at an interest rate of 3.00% and an APR of 3.193%, the estimated payment amount would be 180 months at \$4,143.49(e), for the 30-year loan at an interest rate of 3.75% and an APR of 3.86%, the estimated payment amount would be 360 months at \$2,778.69(e). If an escrow account is required or requested, the actual monthly payment will be increased to include amounts for real estate taxes and homeowner's insurance premiums. The \$1,000 rebate is available to qualified loans in excess of \$417,000 and will be funded at loan closing. All loans are subject to credit approval with a minimum of 660 credit score required. Offer valid on properties located in all states except AK, AL, HI, LA. Rates are subject to change without notice. This special promotional rate and rebate is effective from 1/7/2013-4/30/2013, but the Credit Union reserves the right to change / end the promotion at any time. NMLS #408877. We do business in accordance with the Federal Fair Housing Law and The Equal Credit Opportunity Act. This Credit Union is federally-insured by the National Credit Union Administration.

start the **new year** in a **new car!**



New Auto Loan rates as low as **1.49% APR\***

- Fixed and variable rate options
- Flexible terms up to 72 months
- 100% financing available
- 0.25% - 0.50% loan rate discount with Direct Deposit
- Refinance options available

\*APR=Annual Percentage Rate. Rate shown is our preferred rate, based on credit worthiness. Rates and terms may change at any time, without notice, and are subject to credit approval. Other rates and terms are available. Rate reflects .50% discount with Folio/Direct Deposit. Our preferred rate without Folio/Direct Deposit discount is 1.99%. Other restrictions may apply. This Credit Union is federally-insured by the National Credit Union Administration.

Why sign up for Direct Deposit into your Credit Union account?

**DIRECT DEPOSIT**

Farmers employees get paid one day early!

No more waiting to get a paper check or waiting in long lines at the bank. Plus, when you set up Direct Deposit into an FIGFCU checking account, get a:

- ➕ 1% loan rebate on any closed-end loan†
- ➕ 0.50% rate discount on auto loans†

Visit [www.figfcu.com/DirectDeposit](http://www.figfcu.com/DirectDeposit) to sign up today.

†Offer valid on new Direct Deposit sign-ups of net check into an FIGFCU Checking Account only, and cannot be combined with other offers. Members who sign up for a new Direct Deposit will have 6 months to take advantage of: 1% loan rebate on any closed-end loan, up to \$500 (for loan amounts up to \$50,000). Floor rates apply. This offer excludes real estate loans, commercial loans, student loans and all lines of credit. Refinances are acceptable but rebate will be paid on new money portion only. The 1% loan rebate will be deposited into the member's \$1 account within 90 days of loan funding. Rebate is subject to withdrawal if the loan is paid off within 12 months (no pre-pays). Member must remain on Direct Deposit for at least one year, or rebate must be forfeited. This offer may be withdrawn at any time.

## Notice of Annual Meeting

Please mark your calendar

Wednesday, April 24, 2013 at 12:30 p.m. PT  
Farmers Insurance Group Federal Credit Union  
4601 Wilshire Boulevard, Suite 110, Los Angeles, CA

All members are invited to Farmers Insurance Group Federal Credit Union's (the "Credit Union's") Annual Meeting, which will be held on Wednesday, April 24, 2013, at 12:30 p.m. PT. The Annual Meeting will be held at the Credit Union's headquarters, located at 4601 Wilshire Boulevard, Suite 110, in Los Angeles, California.

Members will have a chance to meet the staff and officials who make our Credit Union work. The Credit Union will provide reports on our current financial status, our plans for the future, and announce the results of our election.

### Notice of Nominees

The Credit Union's Board of Directors has appointed a nominating committee to nominate at least one (1) nominee for each vacancy in accordance with the Bylaws. Under the Credit Union's Bylaws nominating policy, the nine (9) members of the Board of Directors should consist of the following:

1. Three (3) Board members representing the Agency Force (preferably one (1) District Manager and two (2) agents);
2. One (1) Board member representing the retirement community; and
3. Five (5) Board members from the Home Office Complex or ServicePoint/HelpPoint Sites, representing the following areas: accounting, auditing, investments, marketing, and service operations.

In accordance with the nominating policy under the Bylaws, the members of the Nominating Committee for the 2013 Credit Union Election have nominated four (4) candidates on the ballot roster for four (4) open positions on the Board of Directors. Unless there are additional candidates nominated by petition, the four (4) candidates nominated by the nominating committee will serve on the Board of Directors. Three (3) of the nominees will each serve for three (3) year terms, while Mr. Reser was appointed to complete the remainder of Roy Smith's term.

If there are additional nominations by petition, there will be an election by mail ballot. In that case, the candidates receiving the highest number of votes in the election will each serve their appropriate terms.

The four (4) candidates selected by the Nominating Committee are set forth on the attached statement of qualifications and biographical data.

### Petition for Nomination

Any member who wishes to petition for nomination to serve on the Board of Directors may do so by submitting a petition for nomination with the original signatures of at least 430 Credit Union members no later than 3:30 p.m. PT on March 15, 2013. Each nominee by petition must submit a signed certificate stating that the nominee is agreeable to nomination and will serve if elected. The nominee should include a statement of qualifications and biographical data with his or her certificate. Anyone wishing to use the petition process should contact Gladys Garcia at the Credit Union at 323.209.6006. A posting of all nominees will be made at each Credit Union office on March 20, 2013.

Please note that there will be no nominations from the floor at the Annual Meeting because nominations are only permitted by petition or by the Nominating Committee.

### Voting Procedure

As noted above, the Nominating Committee has nominated one (1) candidate for each position to be filled on the Board of Directors. If the Credit Union receives one (1) or more additional, valid petitions for nomination, there will be more nominees than positions to be filled. In that case there will be an election.

An election, if necessary, will be determined by plurality vote and will be conducted by mail ballot, which will be mailed on or about April 3, 2013.