# Loan Rates

## **AUTO** Rates

Туре	Term	<b>Rate</b> (APR¹ as low as)
Auto with Direct Deposit	48 mo.	1.49%
	60 mo.	1.99%
TrueCar with	48 mo.	1.24%
Direct Deposit	60 mo.	1.74%

APR = Annual Percentage Rate, Rates listed are current as of 06/23/15 and are subject to change without notice, Rates shown are our "Ark = Annual retecting Rate. Rates inset are current as or loop23/15 and are subject to change without notice, rates shown are our preferred rates based on credit worthiness and a 0.50% Direct Deposit/Folio Direct Deposit discount, if applicable and a 0.25% discount when you purchase through the FIGFCU Car Buying Service. "Home Equity Loans and Lines of Credit are available in all States except Alabama, Alaska, Florida, Hawaii, Louisiana and Texas." Maximum Loan-to-Value of 100%.

## **HOME EQUITY** LINE OF CREDIT

% Financed	Variable Rate (APR¹ as low as)
Up to 100% <sup>3</sup> (owner occupied)	3.99%

## **HOME EQUITY**<sup>2</sup> Terms up to 240 months

% Financed	FIXED Rate (APR¹ as low as)
Up to 100% <sup>3</sup> (owner occupied)	5.73%

EQUITY LOANS Please call 800.877.2345 ext. 6052 or 6051, for the most current equity loan rates.

# Take Us With You On Vacation This Summer

**FIGFCU Visa Credit Cards with** 

**NO ANNUAL FEES!** 

## As low as 8.99% APR

- Hassle-free travel perks: travel accident insurance, emergency replacement card, emergency cash disbursement, and auto rental collision damage waiver
- Travel assistance (Visa Platinum only): get help with emergencies while traveling, including lost luggage or legal counsel, and ID Theft restoration
- Credit Rewards (Visa Platinum only): earn one point per dollar spent on everyday purchases and redeem for travel, merchandise, or events



With your choice of Visa cards, you can select one that fits your summer plans and lifestyle. Apply Today!

'The balance transfer amount from other FIGFCU credit cards will retain its current rate (i.e., Visa Select at 8.99%, Visa Platinum at 10.99%, until the transferred balance is paid off. APR=Annual Percentage Rate. Rate quoted is the lowest rate possible for qualified borrowers and is subject to change. Qualification is based on credit history, debt, and the ability to repay. Your rate may vary. All loans subject to credit approval. The ne opened FIGFCU credit card must be paid off at the prior credit card's rate.



# **Savings that** make you smile.



% Discount for members of FIGFCU

Activ. Fee: \$36/line. Credit approval required. Early Termination Fee (sprint.com/etf): After 14 days, up to \$350/line. SDP Discount: Avail. for eligible company employees or org. members (ongoing verification). Discount subject to change according to the company\$/org's agreement with Sprint and is avail, upon request for monthly see charges. Discount only applies to Talk 450 and primary line on Talk Share 700; and data service for Sprint Family Share Pack, Sprint \$60 unlimited Plan and Unlimited, My Way, Unlimited Plus Plan and Sprint Family Share Plus plans. Not avail, with no credit check offers or Mobile Hotspot add-on. Other Terms. Offers and coverage not available everywhere or for all phones/networks. Restrictions apply. See store of sprint. com for details. 82 (2015 Sprint. All rights reserved. Sprint and the logo are trademarks of Sprint. Android, Google, the Google logo and Google Play are trademarks of Google. N145633CA inc. Other marks are the property of their respective owners.



## The Credit Union will be closed in observance of:

## **Labor Day Monday**

September 7, 2015

# **Money** Matters

Quarterly publication of Farmers Insurance Group Federal Credit Union

## 800.877.2345 www.figfcu.com

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NCUJA
NS250,000, IRAs to \$250,000.by the NCUSIF,
an arm of the NCUA, National Credit Union Share Insurance Fund,
an erm of the NCUA, National Credit Union Administration, a U.S.
government agency.



We do business in accordance with the Federal Fair Housing Law and The Equal Credit Opportunity Act





# **Money** Matters

ly 2015



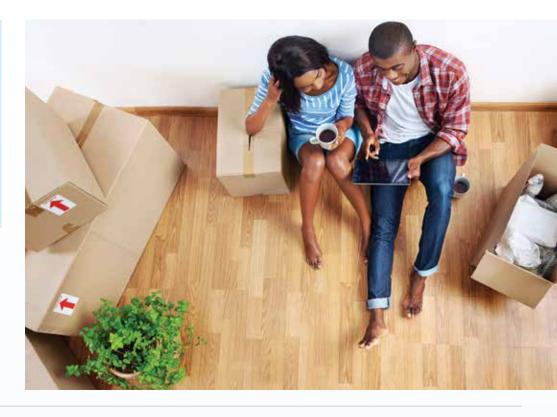
Coming Soon... 2015 EDITION!

# Soaring rental costs puts home-buying on the radar

With the cost of rent going up and mortgage rates poised to go up soon, home ownership has become financially enticing, once again.

## IN THIS ISSUE:

- 2 CEO's View
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Rent prices have been increasing at a higher rate than home prices. In fact, rents increased faster than home values in 20 of the 35 largest markets. Renters in San Francisco and Seattle are paying over 14 percent more than in 2014, while renters in Denver shelled out nearly 11.6 percent more.

Meanwhile, the Fed is keeping an eye on the improving economy and strong job market and will be considering raising rates later this year.

So, you may prefer the flexibility of renting, but the time is now to take advantage of low down payment loans and near historic low mortgage rates.

## So, do I rent or buy?

Regardless of whether you rent or own, you shouldn't pay more than 30% of your take-home income on housing costs, including rent/mortgage payment, insurance, taxes, etc.

## Factors to consider:

- Review your current debt and credit report for red flags on your credit.
- How long are you planning to stay in the area – is this a shortterm living situation, or are you planning to travel more once you retire in a few years?



# CEO's View

As it is true in life, it is in business: Change is the only constant. Because of our long-term and consistent growth, not only in assets and capital but in service and product sophistication as well, we are moving to substantially improve both our information technology infrastructure and member service.

This represents a significant investment in our Credit Union's future. Our "big change," after long and careful analysis and planning, will occur on February 16, 2016. We will be moving on from the core software legacy system we have used for the last 30 years! Our entire staff and Board are excited about all the system improvements, and we are very confident you will like what you see, hear, and touch. Make sure to check your email and mail as we will consistently be communicating with you about this project over the coming months.

Thanks to your active involvement with us, FIGFCU becomes more and more stable. We have to charge off about \$4 million annually in bad debt losses, but that is a small fraction of our reserves. I know many members don't pay much attention to such things as the build-up of net worth. So why do I mention it? Because it's important that our members know that we remain strong.

Your Credit Union is stable, secure, and highly competitive in the banking marketplace. In fact, we take it as a given that one of our many duties is to augment the financial lives of our members. In doing so, we are directly helping to strengthen Farmers, its employees and the agency force. Augment the health of the individual parts, and the whole body becomes stronger, more viable.

In that vein, be on the lookout for our 2015 Return of Value program! This is a pretty simple concept: We give more, sometimes much more, money back to you than you are expecting. Enjoy.

Mark Keitero Mark Herter

- Are you in a transitional period in life (retiring soon, graduating from school, relocating for family), or are you stable?
- Are you prepared to pay for unexpected, hidden costs?
  - Maintenance/repairs
  - Weather-related needs
  - Homeowners association dues/fees
  - Property taxes
  - Insurance
- Do you have the money for a down payment or a plan to save for it?

Whether you buy or rent is a personal decision that should be weighed carefully. If you want help considering your options, contact your local FIGFCU branch for a personal review of your finances. We're happy to help you on your home-buying journey!

Sources: www.zillow.com, www.money.cnn.com, www.bloomberg.com

# Get Moving this Summer with Low Home Loan Rates plus a Rebate!

I have only positive things to say about FIGFCU's role in getting me a loan...they were prompt and responsive. Thanks for a job well done!

Michael S., FIGFCU member

# \$400 towards closing costs when you finance with FIGFCU'

Offer ends September 30, 2015



FIGCL UNIX 54 408877. CMF MMLS 266418. Equal Noting Lender. The special promotional offers available to all qualified Farmers Insurance Group Federal Circuit from (FIGCL United State on poly fed an ording place and substitute that epilopations to Community Mortgage for Insurance Group Federal Circuit from (FIGCL United State on State 1) and the properties of the propert

# Smart Summer Spending: Personal Loans vs. Credit Cards

Vacations, home improvements and kids' camps could be a part of your Summer To-Do List, but how are you going to pay for it all?

We've been told to get ahead of our paycheck and save money for emergencies and big purchases. However, if you're not there yet financially, a low rate credit card or loan is the smart way to pay.

Knowing the differences between a personal loan and a credit card is imperative when it comes to spending and saving. Credit cards are convenient for smaller dollar items and allow you to pay for something over time. A personal loan could be a better option for financing big purchases.

Personal loans could be for you if:

 You want to receive cash in a lump sum

- You prefer to make fixed monthly payments for a specific amount of time
- You're looking for fixed interest rates
- You want to have the ability to pay off a loan with no prepayment penalty

With Credit Cards, remember:

- Look for a card with introductory low rates and rewards points (to help you pay for your next vacation)
- Pay the entire balance at the end of the month. Try not to carry over balances to the next month
- Use credit cards for smaller items and purchases



## Where to find the best deals

Credit Unions offer some of the lowest interest rates on loans and credit cards and may offer the best chance of being approved. FIGFCU is happy to help you make the best and wisest choices when it comes to meeting your financial goals. Contact your local FIGFCU branch for a free financial consultation.

Source: www.msn.com

## It's Not Too Late to Plan Your Summer Vacation!

FIGFCU has your Summer Loan Special

# 2.99% APR for 3 months

Use the cash for a family vacation, sprucing up your yard, home renovations, or whatever you'd like!

- Borrow up to \$40,000
- Terms up to 60 months
- Fixed loans only

Don't let the dog days of summer slow you down. Take advantage of this special offer today!

-APR = Annual Percentage Rate. 2.99% introductory APR for 3 months Signature Loan of fer will be booked at the agreed upon note rate. Example: Rate as of 6/13/2015 for the preferred Freed L1 for 60 months is 9.99% APR). This boan will the bedsoon before 3.0, This offer only apply and a proposal. If the bean goes in the terms of the note any time during this 90 day period, the introductory Rate but convert to the standard "folier Rate." The conversion from the introductory Rate but can be fore Rate, will be place on or after the first business day following the full 90 day period differ the booking state. Places speak within an AFGCU to



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